

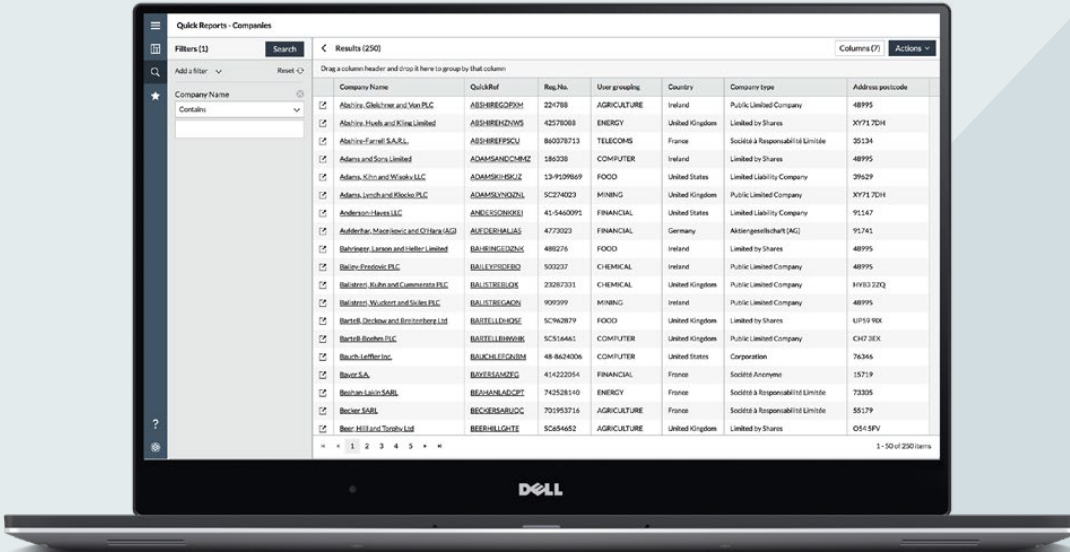


Entity Management Software Buyer's Guide

How to Find the Right Solution for Your Organization

Executive Summary

According to the Harvard Business Review¹ the number of individuals involved in B2B solutions purchases has increased to 6.8 people, on average. Typically these stakeholders come from various roles, functions and geographies, so their varying priorities make it difficult for buying groups to agree to anything more than such actions as “move cautiously,” “avoid risk” and “save money.” When it comes to investing in a software solution to store the lifeblood of your organization’s corporate record, ultimately, the stakes rise even higher; therefore, utilizing the right evaluation framework allows you to invest with confidence. As a vendor in the corporate governance space, we recognized the need for an evaluation framework, so in the following guide, we’ve set out to empower you to align the needs of your legal department with the most appropriate vendor. As a leader in the space, Diligent Entities has been providing corporate governance solutions for over 30 years in more than 140 countries with highly respected customers within the Fortune 100, the FTSE 100 and the ASX 50.



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CHAPTER 1

Why Entity Management Software?

Streamlining Subsidiary Management

In order to effectively identify and prevent legal and compliance risks, organizations need to focus on standardizing existing manual processes and investing in software to increase the automation of everyday tasks. Entity management software, designed to streamline and automate the process of managing business entities and their regulatory and compliance needs, allows legal specialists to focus more pro-actively on strategic initiatives versus manual reconciliation of data.

Based on research conducted by CEB, the General Counsel, now viewed as the Chief Assurance Officer, is primarily responsible for supporting the board of directors and overseeing the company's compliance programs. This is further evidenced by Thomson Reuters' "Cost of Compliance 2018" report, which states that 61% of firms are expecting an increase in their total compliance budget in 2018. This is up from 53% in 2017.ⁱⁱ

As organizations continue to focus on how to effectively grow their business globally, many organizations are increasing growth through M&A, adding subsidiaries, adding new products and services, or venturing into new markets. For organizations to properly support these high-growth initiatives, they require a robust corporate governance platform to make sure this growth is coupled with good governance practices. Effective corporate governance means having specific rules, controls, policies and resolutions in place to dictate corporate behavior; good governance is nothing more than using the right information and controls to effectively direct an organization and to make decisions.

Entity management software can help in this respect, as it is designed to:

- 1. Increase Efficiencies.** Enable multiple departments to gain real-time access to entity- and subsidiary-related information in a secure manner.
- 2. Ensure Compliance.** Create a single source of truth for your corporate record, improving data cleanliness in order to facilitate compliance.
- 3. Mitigate Risk.** Standardize and automate entity management processes to ensure data integrity and to reduce risk.

Increase Efficiencies

Entity management software platforms provide a springboard for growth. By cutting out manual processes, expediting the formation of new entities and ensuring that regulatory requirements are met in an accurate and timely manner, entity management software frees individuals working in the legal function to spend time assisting their organization in achieving long-term strategic company goals rather than reconciling data or tracking down paperwork.

*\$140 billion: Amount of productivity
US/UK organizations lose each year due
to disconnected dataⁱⁱⁱ*

Ensure Compliance

Tracking regulatory change, governance standings and compliance risk is becoming increasingly difficult as the pace of change accelerates, so the stakes around governance, compliance and risk are higher than ever before. Investing in a robust, flexible entity management platform positions your organization with the ability to achieve improved governance, risk and compliance standards across your global footprint. Additionally, according to Deloitte, investment in the governance and compliance function—and software that helps support its operational efficiency and maturity—is associated with increased top and bottom lines, in addition to lowered danger of organizational and reputational risk^{iv}

Mitigate Risk

When data is unified and accurate, processes are standardized and collaboration across functions is easily adopted, it transforms the ease with which organizations can overcome the complexity of managing voluminous amounts of legal entity information. The key to effective entity management lies in an organization's ability to locate accurate corporate data quickly in order to respond to requests for information from key stakeholders across the business. Entity management platforms should help CoSecs and Paralegals find answers to questions faster with more accurate and up-to-date data, so they can report the information to the right stakeholders for more informed decision-making.

CHAPTER 2

8 Essential Entity Management Software Elements

Ensure Your Package Includes These Features

When your business is in the market for entity management software, there are certain features and functionality that are required to drive success. However, not all entity management software is created equally and there are other characteristics that should also be considered when deciding on your vendor of choice. We've divided these key characteristics into eight essential elements, so that one can more easily align their needs with organizational benefits.

- 1. Jobs to be done**—First of all, it is important to understand what progress you, as a customer, are looking to make; how you want to measure it; and how you will identify the steps to analyze your level of success. In this section, we will focus on the duties that must be carried out in order to meet the minimum requirements for effective entity management in order to understand what functionality prospects should be looking for in an entity management software platform to help them carry out their business goals.
- 2. Flexibility and scalability**—Whether you're a highly regulated multinational corporation with thousands of entities or a fast-growing mid-market company, a software platform must be able to fulfill the short- and long-term needs of your organization's legal and compliance functions. Your vendor of choice must provide a growth platform with a wide range of configurations. In addition to the ability to more closely customize the platform according to the needs within your industry, you will also want technology that can create a unique instance to drive process efficiency, ensure compliance and decrease risk across your unique organization.
- 3. Vision**—Uncovering a software vendor's vision helps create a powerful picture of the future by increasing your clarity in their purpose and focus for long-term goals. Organizations should seek to understand where potential vendors are placing their R&D investments in order to understand what features and functionality might be available in the future. Many buyers today are relatively short-sighted and only focused on resolving the issues affecting them in the short term versus being more focused on the future and thinking about where they'd like to go in the next five years.
- 4. Reputation**—According to research conducted by Catalyst Investors, 62% of legal individuals indicated that “peer recommendations” was among their top-five reasons for making a technology purchase.^v Buyers should seek to understand the reputation of an organization prior to making an investment, as the feedback of third-party publications, their peers and respected consulting organizations should be weighted heavily in their criteria for a preferred vendor.
- 5. Service**—Studies show that, in most organizations, two out of three transformation initiatives fail. According to research conducted by the Harvard Business Review, this is because individuals don't have proper clarity on the four hard elements that dictate the success of change management programs: duration, integrity, commitment and effort.^{vi} As a buyer evaluates a vendor to move forward with, they should understand how long it will take to onboard and implement, the integrity of their customer success processes, the commitments of their team and the level of effort needed to be successful.
- 6. Required capabilities for success**—These are the minimum solution requirements that are needed to solve the business problem and to achieve positive business outcomes.
- 7. Security**—It is important that a vendor of choice is fully committed to providing assurance of security controls and practices through third-party certifications and audits, including ISO 27001/ISAE 3402/SSAE 16/SOC 2. A preferred vendor should engage third-party professionals to perform rigorous security tests against their networks and provide these results to customers upon request.
- 8. Expertise**—Prospects should seek to understand a vendor's experience in a particular sector. SaaS knowledge and technical expertise should always be evaluated with any sizeable and lengthy software investment. This section will focus on key attributes that differentiate one vendor from another.

CHAPTER 3

Jobs to Be Done

Minimum Functionality in an Entity Management Solution

Organizations invest in software in order to accomplish three things: make money, save money or reduce risk. An entity management solution should effectively help organizations do all three. This agile software primarily helps organizations save money and reduce risk by increasing efficiency with standardization and automation of manual processes. With greater transparency into all entities and their performance, there will be a clearer picture of how to increase monetary gains. In order to effectively understand the extent of an organization's efficiency gains, one must first understand the jobs that must be accomplished in order to achieve the bare minimum standards for proper entity management. These can be broken down into the following:

- View all significant individuals related to a specific entity (e.g., appointments, shareholders)
- Ensure people in the organization have the right level of access to information
- See which people within the organization have the authority to perform key actions (e.g., power of attorney)
- View the most important information about an entity in one place
- Access and keep track of relevant documents easily
- Access information quickly and identify actions that are used frequently
- Use the correct terminology to label information for each jurisdiction
- Respond to ad hoc requests for information quickly
- Allow multiple people to update information without compromising data integrity
- Stay compliant while new regulations are introduced or existing ones are updated (e.g., FATCA, SMCR)
- Track which actions need to be performed on key dates
- Track the status of submissions made to external bodies
- Identify changes to entities as soon as they happen
- Update information when somebody's relationship to a company changes
- Understand how much information needs to be recorded against each person and each entity
- Update information about a large number of entities
- Update information when a company is dissolved
- Update information when merging or divesting companies

- File regulatory documents in relevant jurisdictions
- Onboard new colleagues from various functions to complete core tasks
- Get decisions signed off on by people with authority
- Report accurately on group structure
- Verify the accuracy of information being held against external sources
- Keep entity information up to date
- Keep a precise record with clear updates on how entities are related to each other
- See a clear history of all important events in an entity's lifecycle
- Secure the information being kept about entities and personnel
- Audit changes that are made against entities

Consider that the maintenance of the minimum corporate requirements for just one foreign subsidiary can take seven to 15 hours each year. Now, multiply this across a growing global organization with myriad other governance, risk and compliance issues to manage. Think about all of these subsidiaries operating in silos, with all of the collaboration and document exchange required to get everyone on the same page. Finally, consider how a legal and administrative staff, resources and budgets have been shrinking consistently in many industries, despite rising regulatory requirements. Effective governance and compliance suddenly becomes a drain on productivity and an area of risk in need of an immediate solution. With the introduction of an entity management software solution, one can accomplish all of these jobs more quickly and with fewer errors.

CHAPTER 4

Flexibility and Scalability: Solving Organizational Challenges

Flexible Solutions Grow With You

When evaluating entity management systems, scalability and adaptability are critical components. Flexibility and scalability offer multiple advantages, including the ability to:

- Scale the features and functionality of the software as your organization grows and your needs increase
- Meet the demands of key stakeholders across different functions and global jurisdictions
- Adapt to the requirements of specific industries and sectors

While your organization stands at a specific juncture today, that posture isn't static. New regulations, competitive pressures, tax cuts, M&A opportunities and expansion into new territories require proactive adjustments along the way to continue to meet evolving business objectives.

Getting a handle on your organization's data and current structure are critical building blocks in successfully navigating growth. In fact, advanced data strategies are highly correlated with increased corporate revenue.

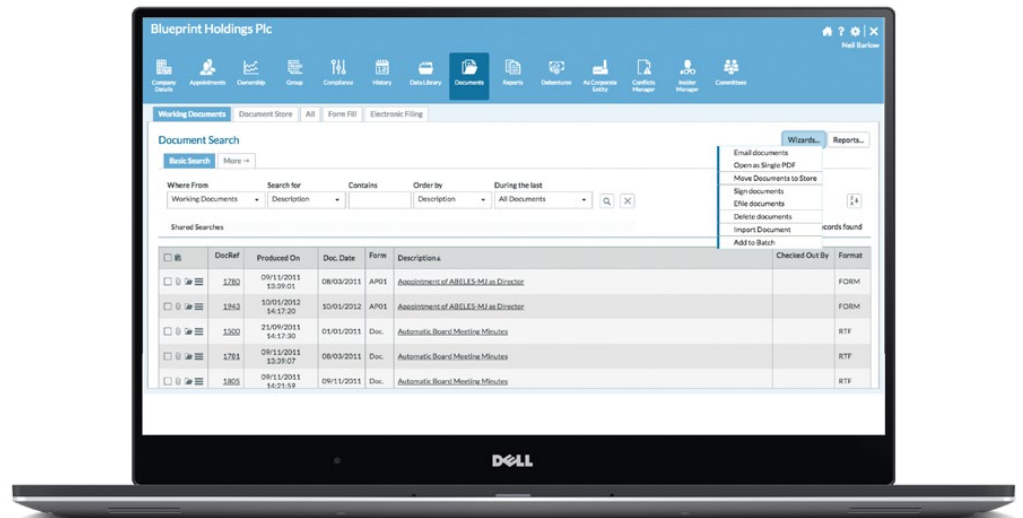
“Companies with advanced data strategies are not just surpassing others—they're exponentially better at achieving their top goal of more revenue.”

– John Hurley, Senior Director of Product Marketing, Radius^{vii}

Growth is imperative—because if you are standing still, you're falling behind. That's why flexibility is a required feature in any entity management system one ultimately selects. With scalability, the platform effectively grows with you as your organization's needs continue to evolve.

Companies with accelerated data strategies are twice as likely to report revenue growth in excess of 30%^{viii}

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CHAPTER 5

Benefits: Who Benefits From Entity Management Software?

Defining Entity Management Software Usage by Role

A wide variety of stakeholders benefit from a robust, scalable entity management software platform

Role	Advantages
Board of Directors	View compliance-related data in order to provide advice on how the organization can achieve or maintain a healthy position
C-Suite Leaders	View compliance-related data and make sure the organization is in a healthy position
General Counsel	Ensure department is working with good quality data, is on top of tasks, and can adapt to changes in regulatory environment or new circumstances
Security	Ensure security around the data and documents that make up the corporate record
Financial Management	Leverage entity data to assist with tax reporting and financial modeling
Corporate Secretary	Keep companies up to date with requirements, ensuring they can respond to requests from other internal/external stakeholders
Outside Counsel	Easily access the information required to keep company up to date with local filing requirements
Paralegal	Find answers to entity-related questions from key stakeholders faster and with more accurate and up-to-date data.

CHAPTER 6

Vision: Enhancing Governance

Affiliating With a Partner Who Shares Your Convictions

Good governance isn't a luxury to aspire to—rather, it is a corporate imperative that must guide your decision-making. The opportunity cost of poor governance is high and continues to escalate.

What previously could be swept under the rug with a fine and a slap on the wrist now can rise to the level of fired and jailed executives, major reputational damage, lawsuits, congressional hearings, drop in stock price and even government oversight. In 56% of the countries researched in TMF Group's Compliance Complexity Index 2018, the failure to comply with corporate secretarial requirements is subject to fines of US\$5,000 or more or, even worse, prison sentences for officers^{1x}. Organizations need to seek technology to help balance governance and compliance challenges and the increasing pressure on directors and senior managers to both understand and cope with evolving regulatory expectations.

“Personal liability continues to be a key concern for compliance professionals, with 54 percent (versus 48 percent in 2017) expecting personal liability to increase in the next 12 months. Technology is having a major impact on compliance.”^x

An entity management system that provides across-the-board opportunities to govern well is a big factor that contributes to raising the bar around governance. When everyone has access to the right data, established workflows and a shared vision of governance, the organization naturally evolves to a higher governance plateau.

Ensure your entity management software vendor possesses the same unwavering commitment to governance that you have. As vendors and organizations properly align, they can accomplish a joint mission to achieve new levels of performance by putting the right information, operations and insights in place. The right vendor will continue to show investment in R&D and meet the needs of the latest compliance regulations—such as GDPR, FATCA and SMCR—ensuring that your organization can continue to engage in good governance practices while focusing on your core business objectives.

KEY FRAMEWORK ELEMENTS	LEADERSHIP STRATEGY AND CULTURE	STRUCTURE AND PERFORMANCE OVERSIGHT	RISK	MANAGEMENT INFORMATION AND CONTROLS	TRANSPARENCY AND REPORTING
CODE 'PRINCIPLES'	LEADERSHIP	EFFECTIVENESS	ACCOUNTABILITY	REMUNERATION	RELATIONS WITH SHAREHOLDERS
FRAMEWORK SUB-COMPONENTS	<ul style="list-style-type: none"> • Tone at the top • Conduct • Chairman & CEO • Decision making • Strategy setting • Reserved matters and delegations • Board meetings • Relationships with management 	<ul style="list-style-type: none"> • Board composition and commitment • Appointment succession and re-election • Board committees • Board evaluation • Induction and training • Management information and advice • Entity governance • Auditor relationship 	<ul style="list-style-type: none"> • Risk appetite • Risk and control culture • Principal risks and going concern • Risk management framework • Risk and control monitoring • Policy framework • Assessment of effectiveness 	<ul style="list-style-type: none"> • Execute compensation and benefit • Performance related remuneration • Incentive schemes (Share schemes/pension) • Remuneration balance • Risk adjusted reward • Balanced scorecard • Non-financial performance 	<ul style="list-style-type: none"> • Stakeholder engagement • Stewardship Code • Annual General Meeting (AGM) • Financial and non-financial reporting • Regulator(s)

CHAPTER 7

Reputation: Ensure Your Partner Possesses Staying Power

Utilizing the Power of Data for Organizational Success

When you entrust your data, governance, compliance and risk functions to an entity management software platform, you're embarking on a step with transformative power. You've established the ideal path forward: growth coupled with good governance.

Whether that vision turns into the best possible reality rests on the ability of an entity management partner to implement, support, train and facilitate the governance, risk and compliance functions on which your organization depends.

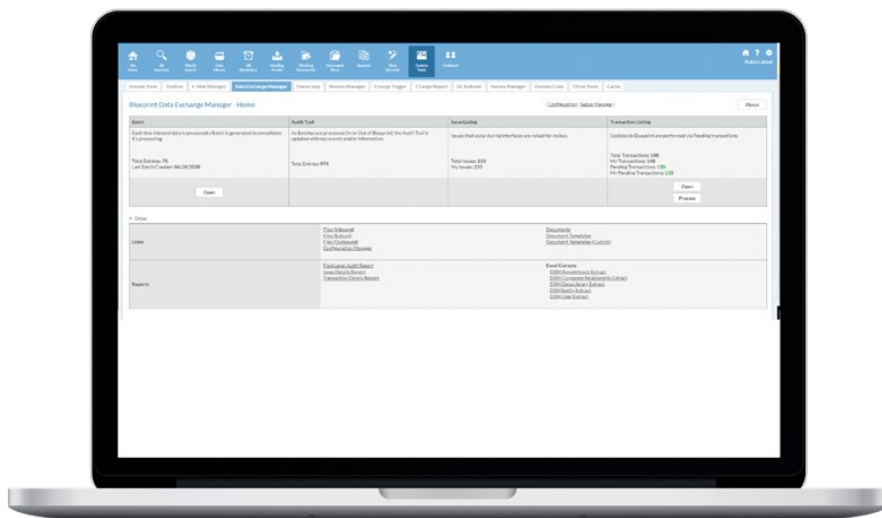
In the best-case scenario, you'll select the leading entity management software vendor with decades of experience in the field while gaining the ability to collaborate with companies like yours and utilize best-in-class features and functionality to continue to achieve your ongoing governance, risk and compliance excellence. The ideal vendor will continue to develop features to remain relevant and to future-proof the product.

In an alternate scenario, usually driven by lack of budget, organizations will select a vendor purely based on cost; however, there's huge risk in this. The entity management software space has historically high retention rates because it is very difficult to migrate from one vendor to another due to the laborious process involved in migrating data, designing new workflows and re-integrating existing systems into a new entity management solution.

Making a short-sighted investment with a less costly platform that is unable to provide all of the features necessary for long-term success typically results in inaccurate or incomplete data over the course of time as individuals stop using the platform as a single source of truth. This results in increased fears of the unknown and puts General Counsels and Legal Specialists at risk of consequential bad decisions that will adversely affect their organizations.

As organizations prepare to evaluate a potential vendor of choice's reputation, there are some key aspects they should review to future-proof their decision:

- Examine each organization's history in the space
- Consider the total number of customers each vendor has, along with how their existing customers match up with your organization's size, revenue and industry
- Assess each vendor's appetite for innovation by evaluating their investment in R&D, security and M&A
- Consider the revenues of each company in order to evaluate their financial standing
- Examine whether the vendor's focus is being a software-driven organization or a services-driven organization
- Consider a vendor's third-party recognition by organizations like Forrester and Gartner, along with the opinions of peers and the Big Four professional services networks: Deloitte, KPMG, PwC and Ernst & Young.



CHAPTER 8

Service: Depth and Breadth

Forming a Long-Lasting Partnership

All too often, companies in search of new software focus so much attention on the technology itself that the implementation and relationship phase of a purchase are neglected. The real work starts after a deal closes and vendors must push their clients, tell hard truths and become personally invested in their business goals.

That is why implementation risk and change management kill more projects than actual bad decision-making. Too much attention is paid to the short-term thrill of spending money and not enough to the long-term investment of implementation, upgrades and servicing.

Let's face it: Implementation can be a protracted, painful ordeal. Disruptions abound as managers and staff face separation from familiar routines and workflows, receive training, and climb the learning curve toward mastering the new platform. Collaborating with a partner that strives to minimize disruption through a customized project plan headed by a dedicated implementation manager helps ease the pain.

To mitigate implementation risk, ensure any and all implementation costs are disclosed upfront and that a detailed, realistic implementation schedule has been created. Press for details regarding specific ways ongoing business disruption will be minimized and appoint an internal project manager to liaise with the chosen vendor.

Once implementation is complete, ongoing service is critical. Expect high service rep availability, onsite visits, quarterly product releases or updates, training, and the availability of easy-to-use manuals, webinars and customer newsletters to facilitate learning best practices that can help to optimize usage and increase the speed of platform adoption.

Inquire about third-party partners who can manage configuration uploads and ongoing maintenance in case you want to outsource any or all of the data migration and ongoing tasks in managing and maintaining an entity management software platform.

CHAPTER 9

Required Capabilities for Success

Ensuring Features Translate to Benefits for Your Organization

Every vendor you talk to will tout the advantages of their long list of product features; however, it is important to ensure that those features properly translate into the accomplishment of your specific business goals and are focused around improving efficiencies, ensuring compliance and mitigating risk. Entity management is a maturing industry and the vendors in the space range from experienced, proven leaders such as Diligent Entities to up-and-coming challengers, early visionaries and service providers attempting to supply software to complement their services. At a high level, each vendor you evaluate should provide all of the following required capabilities:

- **View all important individuals related to a specific entity**
- **Identify which people within organizations have authority to perform key actions (e.g., power of attorney)**
- **View the most important information about an entity in one place:**
 - **Legal names**
 - **Office addresses**
 - **Officer names and addresses**
 - **Entity directors and officers and dates of service**
 - **Entity types**
 - **When entities were formed, sold, merged or dissolved**
 - **Subsidiary and parent company information**
 - **Entity relationships between other subsidiaries in the organization**
- **Access and keep track of relevant entity documents**
- **Integration with third-party platforms that house entity-related information (e.g., PeopleSoft, Workday, One Source, Virtual Data Room)**
- **Store information and documents for other business units like Tax, Treasury, Finance, Investor Relations, etc. (e.g., bank information, intercompany agreements, insider details, insider documentation, prohibited period)**

- Add customized, user-defined fields to use customer-specific terminology to label information accordingly
- Allow multiple people to update information without compromising data integrity
- Track which actions need to be performed by key dates
- Track the status of submissions made to external bodies
- Identify changes to entities as soon as they happen via alerts and email notifications
- Update information when somebody's relationship to a company changes
- Understand how much information needs to be recorded against each person or entity through platform guardrails for data input Update information about a large number of entities using batch actions
- Update information when a company is dissolved
- Update information when merging or divesting companies
- File regulatory documents in the relevant global jurisdictions where all entities reside
- Accurately report on group structure and visualize relationships between entities, preferably through entity relationship diagramming specific software vs. PowerPoint or Visio
 - Provide advanced formatting and sub-charting options
 - Create playbooks allowing clients to view all their data in one place and easily locate entities via index
 - Allow additional custom columns
 - Avoid duplicate records
 - Effectively play out "what if" scenarios on entities' relationships to one another for tax initiatives and entity-reduction strategies
- Verify the workflow functionality and the accuracy of information using an enter, own and validate methodology
- Automate workflows in order to reduce manual work
- See a clear history of all important events in an entity's lifecycle
- Audit all changes that have been made against entities against specific points in time
- Create reports in multiple formats (out-of-the-box and custom, including user-defined fields)
- Access to pre-made template reports (e.g., appointments by position, change of company name by country, companies by type, shares by company, company profile)
- Schedule predefined reports on predefined dates
- Access third-party certifications of security

You should also ensure that the vendors you are evaluating provide customized add-ons that support your corporate governance and regulatory compliance needs for major compliance initiatives, such as:

Corporate Governance

- Board Meeting Management
- Board Assessments
- Voting and Resolutions
- Virtual Data Rooms
- Secure Messaging

Regulatory Compliance

- The Foreign Account Tax Compliance Act (FATCA)
- Senior Managers and Certification Regime (SMCR)
- Market Abuse Regulation (MAR)
- General Data Protection Regulations (GDPR)
- Insider Trading Management
- Conflicts of Interest Management

CHAPTER 10

Data Management: Integrate to One Source of Data Truth

Discovering the Real Value of Data

Data has transformed from a corporate product to a valuable commodity. Respected publishers like The Economist have even claimed that data is now a more valuable resource than oil. Data not only produces valuable insights that drive actionable business decisions, it also is a potential corporate profit center for many companies. With privacy concerns rising, data also requires more safeguards and protection than ever before.

90% of data that currently exists was created in the last two years^{xii}

As the amount of corporate data grows exponentially, decision-makers need access to accurate, insightful and timely data. In other words, the right data needs to reach the right decision-maker at the right time.

When stakeholders know they can rely on the data that their entity management delivers, they can perform their job functions with confidence. Creating a single, trustworthy source of data truth is a key function of any entity management platform. This is especially important because different departments often have different versions of the truth, and having one entity management system ties this into one source of truth that everyone can access. Robust entity management platforms must provide data that is:

- **Verified and accurate**
- **Secure and private**
- **Accessible by role and function**

CHAPTER 11

Security: Protecting Your Organization

Don't Let Security Be an Afterthought

In a universe in which hacks and security breaches are increasing, security must remain a key factor in your purchase of entity management software. Transparency is a major factor surrounding security. All too often, it is easy for vendors to either brush off security questions or assure prospects that all is well.

The best potential partners will walk you through what you need to know about security on a particular platform and ensure that you understand the exact parameters of security associated with that software. Anything else is negligence. In the buying process, it is important to work in tandem with your organization's security team to understand the minimum standards needed for any software investment.

Instead of checking the security box toward the end of the buying process, bring up security earlier in the conversation. Educate yourself about appropriate security measures and what they mean and create a baseline for what you will accept in terms of vendor security. You want to look for a vendor that has world-class security and that hosts their own equipment. Things that you should look for include a self-hosted data center that is protected by industry-leading ISO 27001:2013 certification and has a SOC 1 type 2/ISAE 3402 audit report. Any entity management vendor should be able to clarify this information for you to assure you that your data is safe. Additionally, you should look for the highest-level hard drive encryption possible and make sure that any data that is in transit is protected via HTTPS connections.

CHAPTER 12

Vulnerabilities: Cost of Security Breaches

Understanding the Importance of Protecting Your Business

When your organization stores and manages its data with an entity management system, you're entrusting your valuable information to a third party that must offer appropriate security to ensure that your data is safe. Unfortunately, as hackers, bad actors, insiders and rogue agents become more sophisticated, corporate data breaches are becoming more commonplace. You must do your due diligence to ensure that it doesn't happen to you.

2017 State of Security Breaches^{xiii}

197 days	Average time to identify a security breach
69 days	Average time to contain a security breach
\$3.86 million	Average total cost of a data breach
\$40 million	Cost of a breach of 1 million records
\$350 million	Cost of a breach of 50 million records
27.9%	Likelihood of a recurring material breach within two years
48%	Percentage of breaches caused by malicious or criminal attacks

CHAPTER 13

Expertise: Choosing the Right Vendor

Investing in the Future of Your Organization

At Diligent Entities, we believe there are three key differentiators that set us apart from our competition:

Vision

At Diligent Entities, our mission is to help legal and compliance teams achieve new levels of performance by putting the right information, operations and insights at their fingertips. With Diligent, the leading solution for boards, and Diligent Entities, the leader in global entity management, unifying as one company, we'll be able to drive the Governance, Risk and Compliance industry forward with Governance Cloud and invest in innovative solutions for customers inside and outside the boardroom. In order to achieve this long-term vision, Diligent and Diligent Entities have ramped up their spend in R&D to meet the evolving needs of the legal, governance and compliance functions, and we now spend more on R&D per year than the annual revenue of nearly any other player in the space.

Expertise

Diligent Entities was developed by Corporate Secretaries for Corporate Secretaries. We have been providing governance solutions for over 30 years in more than 140 countries, with highly respected clients within the Fortune 100, the FTSE 100 and the ASX 50. Diligent Entities is a part of the Diligent Governance Cloud and is core to the long-term success of Diligent Corporation, with R&D investments that eclipse those of our closest competitors within the industry.

Flexibility

Whether you're a highly regulated multinational corporation with thousands of entities or a fast-growing mid-market company, the Diligent Entities platform can fulfill the short- and long-term needs of your organization's legal and compliance functions. Diligent Entities offers an impressive growth platform with a wide range of configurations, in addition to the ability to more closely customize the platform according to the needs within your industry in order to create a unique instance that drives process efficiency, ensures compliance and decreases risk across your unique organization.

About Diligent Entities

Diligent Entities is our web-based entity management, governance and compliance solution, allowing users to access and manage their corporate compliance data 24/7, anytime, anywhere. With thousands of Users worldwide, across every conceivable industry, our client-base features many of the largest companies in the world such as Microsoft, Exxon, Chevron, Disney, Time Warner, General Motors, as well as large clients in North America, Europe, Australia, Africa, the Middle East, and Asia. We have dedicated sales and support offices in the UK, US, and Australia. We are also a multi-site Microsoft Gold Partner with both the ISV and Hosting competencies.

Our commitment to providing a suite of highly secure and integrated solutions is the reason why many FTSE100, FORTUNE 500, EURONEXT 100, ASX 200, government organizations and public bodies trust us to manage their corporate information to deliver good governance.

We have a 98% client retention rate, the highest client retention rate in our industry, achieved by providing superior customer service and support.

NOTES

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